NEUROCOACHING[™] PROGRAM *Tool Builder*

Shared Vision

Leader/Coach "Why" Story & Leader Vision Statement



Please take the time to thoughtfully answer the questions below, as this will be instrumental in your ability to effectively build an impactful Leader "Why" story.

The Leader "Why" story will be a guiding tool for building deeper relationships with each team member as you coach for *purpose*, *impact*, and *performance* (*PIP Redefined*).

PART 1: What Are Your Values?

Values are unique, yet universal characteristics that best describe how you see yourself and how you hope the world sees you as well. These defining traits should be foundational in how you build and lead teams, coach and communicate. By defining your values, you naturally develop deeper trust with each team member by establishing a genuine connection built upon the things that truly matter.

Using the following values below please identify 10 by marking or circling them and then reduce those to your top 5 and ranked 1 to 5.

Values, Beliefs, and Personal Characteristics

Accountability Achievement Adventure Affection Ambition Authority Autonomy Coaching Collaboration Comfortable Life Companionship Compassion Competence Competition Conservation	Contentedness Control Courageousness Creativity Dedication Dependability Discipline Dreamer Empathy Encouragement Equality Excitement Faith Fame Family	Financial Security Forgiveness Freedom Friendship Fun Genuineness Happiness Health Honesty Hope Hard work Imagination Improving Society Independence Innovation	Integrity Kindness Love Mentoring Order Peace Perseverance Personal Development Positivity Power Preparedness Pride Problem Solving Recognition Reliability	Respectfulness Responsibility Self-Reliance Self-Respect Servant Leadership Service To Others Sincerity Stability Success Taking Risks Teamwork Trustworthy Winning Wisdom OTHER?
Value 1:	Value 2:			
Value 3: Value 4:				

PART 2: Who Has Helped You Along Your Journey?

Think of a leader/coach who has helped you during the specific key stages of your journey to date. On the first line, write down the person you believe most impacted you during that stage. Then in the open block, write down 2-3 characteristics of each person and why they were so influential to you.

Impact Stage 1 Sage (ages 0-18):

Characteristics & Why:

Impact Stage 2 Sage (ages 19-25):

Characteristics & Why:

Impact Stage 3 Sage (ages 26-40+):

Characteristics & Why:

PART 3: How Has Their Leadership Style Shaped Yours?

Taking into account your values from Part 1 and the sage or sages that helped impact your leadership style in part 2:

Write a short paragraph/story (<300 words) that represents how your sage(s) shaped your leadership approach, why that matters to the way you lead today and how that will positively impact those you lead.

My Leader "Why" Story

PART 4: Create Your Leader/Coach Vision Statement

Based on your leader "why" story, draft a brief statement that summarizes the impact you desire to make with each of your team members.